





### Take Advantage of Your Resources as a TN HIMSS Member!

As a HIMSS member, you have access to resources and tools to help develop your careers and HIT expertise — so make sure you're taking advantage of it! [Explore the library of resources here.](#)

## Upcoming Events



October 24: Cybersecurity Breakfast, "Code Talkers & Cybersecurity — What Do They Have in Common?"

Is there a better way to create real security and save money? Join us on as a panel of security experts share their insights on the most common breaches, why they occur, the costs involved and best efforts to mitigate. [Register here.](#)



December 19: Join Us for the Annual TN HIMSS Holiday Reception

Join TN HIMSS Board of Directors for cocktails and appetizers as we celebrate the holiday season! Sponsorships are available; please contact [Tiffany@tnhimss.org](mailto:Tiffany@tnhimss.org) for more information. [Register here.](#)



March 6th: Save the Date! Join us for our National HIMSS Reception in Las Vegas

It's not too early to start planning for National HIMSS! We hope you'll attend and join us at our National HIMSS Reception at HIMSS18 in Las Vegas on March 6th.

## Chapter News



### [Check out our Summit of the Southeast Video Recap](#)

With all kinds of amazing opportunities to network, share knowledge and even enjoy some great live music, this year's HIMSS Summit of the Southeast at the Health:Further Festival was a resounding success. Whether you attended as a vendor, member or speaker, you played a key role in this event!

[Check out the video recap here.](#)



### [Interested in becoming a sponsor?](#)

Be part of the future of HIT in Tennessee and expose your brand to our more than 2,000 members by becoming a sponsor. By committing to a sponsorship now, you'll receive a discount on our 2018 packages.

For more information and to become a 2018 TN HIMSS Sponsor Contact Tiffany Towson at [tiffany@tnhimss.org](mailto:tiffany@tnhimss.org) or by phone at 714-310-0633.



### [HIMSS North America Nominating Committee Elections: October 16](#)

Elections for the HIMSS North America (HNA) Nominating Committee have begun. One of our own TN HIMSS members, Randy V. Bradley, is a candidate! Let's lend him our chapter's support.

Voting will open on October 16, 2017. Your ballot credentials will arrive via email on October 15-16, 2017.



### Hit the gas on your career with Workforce Accelerator

There's more to learn in this industry every day. We offer the TN HIMSS HIT Accelerator, a 14-week certificate program designed to expand your expertise, with classes in Chattanooga and Nashville. The most recent class started on August 28th and we wish them success! [Registration for the Winter class is now open.](#)



### Get Involved in TN HIMSS today!

The best way to maximize your membership in TN HIMSS is to get involved. There are many committee opportunities available through TN HIMSS, including Membership, Programs, Marketing, Advocacy and more. For information on joining a committee, contact Tiffany Towson at [tiffany@tnhimss.org](mailto:tiffany@tnhimss.org) or by phone at [714-310-0633](tel:714-310-0633).



### Follow Us on Social Media

Did you know that our TN HIMSS community is on social? Follow us on [Twitter](#) and [Facebook](#) to stay up to date with the latest news and events from our chapter.

[You can also request access to our exclusive LinkedIn group here.](#)

## Newsletter Sponsor





## Industry News

### [Vanderbilt Health inks deal to be on 2018 ACA exchange](#)

Vanderbilt University Medical Center has worked out a contract with Cigna to be covered under individual health insurance plans in 2018. [Read more.](#)

### [Local healthcare firm, Baker Donelson, Expands Innovation of Legal Services with AI](#)

Baker Donelson is adding artificial intelligence (AI) technology to its suite of innovations through the adoption of Kira, the market leading machine learning artificial intelligence software. [Read more.](#)

### [Nashville Health Care Company HCA Plans To Learn From Its Hospital In Las Vegas](#)

Sunrise Hospital, an HCA facility, received about 200 wounded concert-goers within an hour after the Las Vegas shooting a week ago. [Read more.](#)

### [Medical Laboratories, Hospitals, Doctors Turn to Zero-Interest Loans and Other Financing Options to Help Patients Pay Out-of-Pocket Medical Bills](#)

CarePayment works with medical laboratories, hospitals, doctors to provide zero-interest loans and other financing options to help patients pay out-of-pocket medical bills. [Read more.](#)

### [Cerner approaches interoperability from two angles](#)

Its launch of portal-connected consumer health record and extension of free CommonWell exchange services are meant to show commitment to interoperability. [Read more.](#)

## Member Spotlight



**Tammy Hawes**  
CEO & Founder, Virsys12

Tell us about a little bit about your work in the HIT space.

I came to Nashville in 1984 and started my career as a software developer for HCA. Through the years, I have seen tremendous change in healthcare technology and have been fortunate to grow my career from developer to CIO.

I started my company, Virsys12, in 2011 and we are now a Salesforce Gold Consulting Partner. We specialize in healthcare technology and innovative

solutions across the nation. In addition to our core consulting services, Virsys12 offers critical applications including V12 Network, built on the Salesforce platform, and used by payers, large health systems, ACO's, managed care organization and specialty networks as an operational platform for building and managing provider networks in both fee for service and value-based environments.

We find there is much inefficiency in processes and workflow across the healthcare ecosystem and our consulting team excels in improving the business of healthcare outside of the EMR, using automation and a wide range of Salesforce tools as we provide implementations, integrations, applications and the technology strategy clients need for their success.

What excites you about the future of HIT? What do you see as the biggest challenges?

The biggest challenges in healthcare all revolve around "speed of delivery". I believe that technology must be rapidly deployed, agile, and flexible to meet the needs of healthcare change. It is no longer a viable option to deliver expensive technology in years... it must be implemented in months or weeks, allow data to be connected, and be flexible enough to adapt to new payment and delivery models occurring in healthcare. We are very excited about the new technologies that meet these needs and look forward to making an impact within healthcare by providing robust solutions to maximize efficiency and allow the focus of healthcare to be on the "care" of patients.

What do you see as the value of being a TN HIMSS member?

TN HIMSS is valuable to me in many regards. The educational and networking events are great. It is always exciting to engage with the brightest people in healthcare, and I believe TN HIMSS members are healthcare IT thought leaders.

What advice do you give to other HIMSS members to maximize their membership?

To get the most from TN HIMSS it is important to be engaged. You get as much as you give!

What was your favorite recent TN HIMSS activity or event?

I really like the annual holiday party. I think everyone makes a special effort to attend and celebrate the year's accomplishments.

What is the last book you read?

I recently read "Own It" by Sally Krawcheck. I also read "Good Leaders Ask Great Questions" by John C. Maxwell.

What is your favorite place to vacation?

I enjoy any beach location, but San Diego is my favorite place to vacation. The weather is ALWAYS perfect!

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